

RIKIN M SHAH

Rikin@RikinShah.com

EDUCATION

The University of Texas at Austin Bachelor of Business Administration, Supply Chain Management May 2019
Minor: Architectural Studies, MIS
Additional Coursework in Real Estate, 6 hours
Overall GPA: 3.57

EXPERIENCE

Kammok – Operations Intern; Austin, TX May 2016 - Present

- Manage and develop Amazon as a direct sales channel, contributing to 260k in sales to date
- Develop optimal fulfillment strategy for new product launch and reduce companywide international ship costs by 65%
- Support Customer Experience team in order to audit and improve customer facing operations and fulfillment
- Streamline and automate manual Electronic Data Interchange processes to reduce wholesale order processing time

VeeChar Fundraising – Founder; Naperville, IL June 2015 – May 2016

- Established a company that assists schools, extra-curricular organizations, and youth groups fundraise
- Negotiated with vendors to procure products and resolve distribution issues

LEADERSHIP EXPERIENCE AND ACTIVITIES

Undergraduate Business Council Fall 2015 - Present

- Led a team that organized McCombs Kickoff, a citywide event for incoming freshman with over 350+ participants
- Analyze student response on McCombs academics, career services, and culture in order to develop future strategy
- Present McCombs strategy suggestions to administrative team and deans to improve McCombs' value proposition

University of Texas Sailing Club - Treasurer Spring 2016 - Present

- Manage club strategy based off of clubs' financial accounts, make boat purchasing decisions, and control spending
- Participate in weekly sailing events, attend practices, perform maintenance, and compete in regattas across the state
- Supervise new member recruitment, lead and instruct members on basic sailing and safety skills, and plan events

Texas Outdoors Fall 2015 - Present

- Develop leadership and membership structure to strengthen efficiency and improve presence on campus
- Plan camping, hiking, backpacking, rafting, and other outdoor trips to engage members
- Lead and instruct members on camping skills and hiking guidelines to better prepare members for adventure

Case Competitions Spring 2016

- Analyzed and presented strategy in USIT's Shark Tank and Alpha Kappa Psi's Texas Custom Apparel case competitions

Stand-Up Comedy Spring 2016 – Summer 2016

- Wrote and delivered content at various venues surrounding my experience about being a student and an entrepreneur

HONORS

- Eagle Scout Summer 2015
- DAR Good Citizen Spring 2015
- University Honors Fall 2015

ADDITIONAL INFORMATION

Computer Skills: MS Word, Excel, PowerPoint, Access, SQL, HTML, Shopify, Desk, Seller Central, WordPress

Languages: Working Fluency in Chinese and Gujarati

Interests: Backpacking, Sailing, Camping, Cars, Stand-Up Comedy, Industrial Design, History, Health Care

Work Eligibility: Eligible to work in the U.S. with no restrictions